

NDIA

TRIAD

Small Business Advisory Panel



Brief Overview of TRIAD

The National Defense Industrial Association is hosting the TRI-Association Small Business Advisory Panel (TRIAD) Conference. The TRIAD was formed in 1967 to coordinate the efforts of small business subcontracting representatives. It was formed to serve the best interests of the industry associations and their member companies, affected government agencies, and the small business community.

The meeting provides an opportunity to exchange pertinent information concerning small and diverse business utilization, legislative changes and its impact on government prime contractors. Its mission is to further an open exchange, promoting broad-based government-industry communications, cooperation, and understanding.

October 11, 2017

Hyatt Regency Fairfax, Fairfax, VA

TRIAD

7:00 am – 5:00 pm	REGISTRATION OPEN
7:00 am – 8:00 am	NETWORKING CONTINENTAL BREAKFAST
8:00 am – 8:20 am	WELCOME <ul style="list-style-type: none">• Ms. Diane Dempsey, Meeting Chair, TRIAD co-chair, Director, Small Business Programs, BAE Systems, Intelligence & Security Sector• Ms. Suzanne Raheb, TRIAD co-chair, Corporate Supplier Diversity Lead, Lockheed Martin
8:20 am – 9:20 am	DEPARTMENT OF DEFENSE UPDATE <ul style="list-style-type: none">• Dr. James Galvin, Acting Director, Office of Small Business Programs, DoD
9:20 am – 10:00 am	LEGISLATIVE UPDATE <ul style="list-style-type: none">• Ms. Mary Ellen Fraser, Director, Policy & Outreach, Lockheed Martin
10:00 am – 10:15 am	NETWORKING BREAK
10:15 am – 11:30 am	CUSTOMER PANEL <p>Moderator: Ms. Suzanne Raheb, TRIAD co-chair, Corporate Supplier Diversity Lead, Lockheed Martin</p> <p>Panelists:</p> <ul style="list-style-type: none">• Ms. Pamela Monroe, Assistant to the Director, U.S. Army Small Business Office, Subcontracting & Historically Black Colleges/Universities and Minority Institutions Program Manager• Mr. Brad Taylor, Assistant Director, Department of the Navy Office of Small Business Programs• Mr. Lee Rosenberg, Director, Small Business Programs, Missile Defense Agency• Ms. Valerie Muck, Director, Small Business Programs, U.S. Air Force• Ms. Karen Mumford, Director of the Small Business Program Office, Defense Intelligence Agency
11:30 am – 11:50 am	DEFENSE CONTRACT MANAGEMENT AGENCY UPDATE <ul style="list-style-type: none">• Ms. Tatia Evelyn-Bellamy, Director, Small Business Office, Defense Contract Management Agency
11:50 am – 12:15 pm	NATIONAL VETERANS SMALL BUSINESS COALITION UPDATE <ul style="list-style-type: none">• Ms. Staci Redmon, Secretary, National Veterans Small Business Coalition
12:15 pm – 1:30 pm	NETWORKING LUNCHEON
1:30 pm – 3:00 pm	SMALL BUSINESS ADMINISTRATION UPDATE <ul style="list-style-type: none">• Mr. Robb Wong, Associate Administrator, Office of Government Contracting & Business Development, U.S. Small Business Administration• Mr. Seán Crean, Director, Office of Government Contracting, U.S. Small Business Administration• Ms. Angela Terry, Subcontracting Program Manager, U.S. Small Business Administration• Mr. Sam Le, Office of the General Counsel, U.S. Small Business Administration
3:00 pm – 3:15 pm	NETWORKING BREAK

3:15 pm – 4:15 pm

NAVY PMS PANEL – DEPUTY PROGRAM MANAGERS WILL SHARE THEIR CHALLENGES AND SUCCESSES IN LEVERAGING SMALL BUSINESSES IN SUPPORTING USN PROGRAMS

Moderators: *Ms. Emily Harman*, CPCM, Director, Department of the Navy, Office of Small Business Programs & *Ms. Allison Stiller*, (Acting) Assistant Secretary of the Navy for Research, Development and Acquisition

- *Mr. Myron Liszniansky*, DPM, AEGIS Integrated Combat Systems Directorate (PEO IWS)
- *Mr. Howard Berkof*, DPM, Unmanned Systems (PEO LCS)
- *Ms. Dawn Doebel*, DPM, PMS 377 (PEO SHIPS)
- *Mr. Patrick Truver*, DPM, PMW 220 (PEO EIS)

4:15 pm – 4:20 pm

ALLIANCE SUPPLIER DIVERSITY PROFESSIONALS UPDATE

- *Ms. Thosie Varga*, Supplier Diversity Manager, L-3 Communications

4:20 pm – 4:40 pm

2017 NATIONAL VETERANS SMALL BUSINESS ENGAGEMENT

- *Mr. David Thomas*, Deputy Executive Director, VA OSDDBU

4:40 pm – 4:50 pm

NDIA SMALL BUSINESS UPDATE (TENTATIVE)

- *Mr. Ron Poussard*, NDIA Small Business Division Chair

4:50 pm – 5:00 pm

CLOSING ANNOUNCEMENTS

- *Ms. Diane Dempsey*, Meeting Chair, TRIAD co-chair, Director, Small Business Programs, BAE Systems, Intelligence & Security Sector

5:00 pm

ADJOURN



Mr. Howard A. Berkof
Deputy Program Manager,
PMS 406 / PEO LCS

Mr. Berkof was selected in June 2016 as the Deputy Program Manager for the Unmanned Maritime Systems Program Office (PMS 406) within the Program Executive Office for Littoral Combat Ship (LCS). The recently created program office is a merger of the Remote Minehunting

System Program Office (PMS 403), which Howard served as the Deputy Program Manager since October 2015, and the previous PMS 406 program office. Howard is responsible for all planning, management, and integration of full scale development, test, procurement, installation, and life cycle support activities for numerous ACAT (I, II, and III) and non-ACAT unmanned platform and payload programs. Howard provides close oversight of multiple major contractors, warfare centers, and supervises a team of civilians and contractor support personnel.

Mr. Berkof began his career with Ingersoll-Rand as a District Sales Manager with the Tool & Hoist Division. Howard was responsible for sales & marketing, distributor management, channel development, product training, and technical support for multi-million dollar sales territories.

Mr. Berkof entered government service in 2007 as the Science & Technology (S&T) Project Manager for the United States Navy's Unmanned Maritime Systems Program Office. Howard served as the Unmanned Surface Vehicles (USV) Assistant Program Manager (APM) from 2009 to 2011 where he was responsible for the development and integration of the Mine Countermeasures (MCM) USV that will be deployed from LCS.

Mr. Berkof served a one year assignment from 2011 to 2012 at the Pentagon, working as a Senior Requirements Analyst for the Expeditionary Warfare Division (N95) for the Chief of Naval Operations (CNO). In his role, Howard supported the Mine Warfare Branch responsible for establishing requirements and applying resources to programs that address the Navy's mine warfare needs.

Mr. Berkof holds an MBA from Harvard Business School and a B.S. in Mechanical Engineering with a minor in Engineering Leadership Development from the Pennsylvania State University. Howard has been an active volunteer in ASME for over 20 years, first as a student leader, and then as a professional leader on the local, regional, and national levels. In 2005, Howard was named the Old Guard Young Engineer of the Year by ASME and in 2008, he was honored with ASME's Distinguished Service Award.

Howard, his wife Lauren Rathmann, and 5 year old daughter Charlotte, reside in Derwood, MD.



Mr. Seán Crean
Director, Office of
Government Contracting
U.S. Small Business
Administration

Rear Admiral (ret) Seán F. Crean is the Director, Office of Government Contracting (GC) for the U.S. Small Business Administration. He serves as the Agency's chief advisor to oversee execution of over \$500

Billion in federal contracting opportunities to promote small business and associated socio-economic concern competition throughout the federal government. He is responsible for small business strategic acquisition initiatives.

Prior to joining SBA, RADM (ret) Crean served the Department of the Navy at the Executive level as Director, Office of Small Business Programs and as Deputy Assistant Secretary of the Navy for Acquisition and Logistics Management. In both positions he was responsible for influencing the Department's annual \$80 Billion acquisition and procurement strategies. A member of the Senior Executive Service, over 20 years of his distinguished career in both uniform and civilian federal service have been at the executive level including five times commanding high performing military units. In addition he has extensive field level experience as a senior procurement analyst with SBA's Office of Government Contracting Area I.

RADM (ret) Crean's combined military and civil service careers have provided complimentary and extensive leadership responsibilities in service to the country; retiring with the two star grade of Rear Admiral in the U.S. Navy. He holds a Bachelor of Science degree in business management and marine transportation from the State University of New York Maritime College, and a Masters of Business Administration degree from New Hampshire College's graduate school of business. Senior Executive Development include programs at Harvard's Kennedy School of Government, University of North Carolina's Kenan Flagler Business School, the University of Virginia's Darden School of Business and Babson College's Executive Business School.

Among his decorations are the Distinguished Service Medal, Legion of Merit and the Navy Distinguished Civilian Service Award. He is a member of the Defense Acquisition Corps and is DAWIA Level III Contracting certified.



Ms. Diane Dempsey
NDIA TRIAD Co-Chair
Director, Socio Economic
Programs
BAE Systems

Ms. Dempsey is a frequent speaker at small business conferences across the United States. She has been recognized for her advocacy, receiving several awards:

- Directors Award – OSDDBU – Environmental Protection Agency – November 2004
- VA Minority Supplier Development Council – Advocate of the Year – December 2004
- VA Minority Supplier Development Council – Advocate of the Year – December 2006
- Community Business Partnership- Excellence Award – 2008
- Parren Mitchell Founder's Award – 2008
- Powerful Minority Woman in Business Award – MEA Magazine – 2010
- 2010 SBA Metropolitan District, Veteran Advocate.
- 2011 Chairman's Challenge Award, VA Minority Supplier Development Council.
- 2012 DiversityBusiness.com Top Champions Award
- 2013 Presidents Award – MD/DC Minority Supplier Development Council
- 2013 Outstanding Leadership Award – VA Minority Supplier Development Council
- 2014 Distinguished Supplier Diversity Award Minority Business Development Agency
- 2015 Murray Schooner Life Time Achievement Award, Alliance of Supplier Diversity Professionals
- 2015 MEA Magazine – Supplier Diversity Executive of the Year Award

Ms. Dempsey's career spans over 25 years in the field of procurement, subcontracts and supplier diversity. Currently the Director, Socio Economic Business Programs at BAE Systems Intelligence & Security, Ms Dempsey has also been a small business advocate for the Hughes Corporation, Northrop Grumman, DynCorp, and CSC. She is active in the small business community, serving as the Capital Region Minority Supplier Development Council, Second Vice Chair, former Chair, VA Minority Supplier Development Council and current Chair, Community Business Partnership, Board of Directors. She has co-chaired the Veterans in Business Conference for nine consecutive years. She is Co-Chair for the TRIAD Organization and active in both AFCEA and NDIA Small Business Committees.

Ms. Dempsey is a former adjunct professor teaching a variety of business and acquisition classes at Northern VA Community College and Stratford University for five years. She was named 2005 Instructor of the Year, Stratford University. She is also an

instructor for the Alliance of Supplier Diversity Professionals Certification Program. She received her B.S. from Mary Washington College, Certificate in Contracts & Procurements, University of Virginia, and Masters Certificate in Procurement & Supply Chain Management, MS and MBA from the University of Maryland. She is also a certified supplier diversity professional (CSDP).

Ms. Dawn M. Doebel
Deputy Program Manager, Amphibious Warfare
Program (PMS377) Program Executive Office,
Ships (PEO Ships)

Ms. Doebel is serving as the Deputy Program Manager in the Amphibious Warfare Program Office (PMS377) in Program Executive Office, Ships. She is responsible for managing a diverse workforce of acquisition professionals responsible for the design, production and fleet introduction of large deck amphibious ships, as well as the acquisition and life cycle management of Landing Craft programs. Programs she manages include the ACAT IC LHA Replacement Class (LHA(R) Flight 0/1, the ACAT IC Ship to Shore Connector (SSC), the ACAT III LCU 1700, Amphibious Assault Direction System, LCAC SLEP and the in-service support of LCAC.

Ms. Doebel has served over 34 years as a civilian in the Department of Defense with work experience in acquisition program management, systems engineering, business and financial management, test and evaluation, logistics and life cycle support of Navy platforms.

Prior to her current assignment, Ms. Doebel spent several years (2015-2017) as the Director for Amphibious and Auxiliary Ship Programs for the Deputy Assistant Secretary of the Navy, Ships (DASN Ships), supporting the Assistant Secretary of the Navy for Research, Development and Acquisition (ASN RDA). In this position, she performed executive acquisition oversight of Amphibious and Auxiliary ship programs and was a senior advisor to DASN Ships and ASN (RD&A) regarding significant program status, issues and recommendations on those platforms. Her oversight spanned eight Major Defense Acquisition Programs with over \$13B of Obligation Authority. She also had responsibility for all matters related to the Shipbuilding Industrial Base and was a key contributor to the Navy's Annual Long Range Shipbuilding Plan in 2017 and 2018.

Over the years 1993-2015, Ms. Doebel served in various positions throughout NAVSEA and gained experience working programs with progressively increasing responsibility and all of which contributed to her broad and extensive knowledge of U.S. Navy programs. She has held positions supporting Aircraft Carriers, Combatant ships, and Amphibious ships and craft, progressing to the position of Deputy and then Principal Acquisition Program Manager, where she successfully led two programs through major ACAT ID and IC Acquisition Milestone Reviews and subsequent contractawards.

Ms. Doebel holds a Bachelor of Science degree in Management from George Mason University, Fairfax, VA, and received a Master of Science degree in Public Affairs from Indiana University, Indianapolis, IN in 2001. Ms. Doebel is a member of the Acquisition Professional Community and holds DAWIA Level III certifications in Program Management and Acquisition Logistics. Other certifications include: Public Management, Contracting Officers Certification, and Data Management. She received the Navy Meritorious Civilian Service Award in 2008 and 2017, in addition to numerous other recognitions and performance awards throughout her career.



Ms. Tatia Evelyn-Bellamy
Director of Defense
Contract Management
Agency Small Business
Compliance Center

Ms. Tatia Evelyn-Bellamy currently serves as the Director of the Defense Contract Management Agency Small Business Office and the Small Business Compliance Center. She is also DCMA's Small

Business Ombudsman, advocating the concerns of small businesses. Ms. Evelyn-Bellamy is responsible for ensuring DCMA's small business objectives are included in the agencies strategic plan, the return on investment is adequately portrayed, monitoring and advising on small business achievements, and the development and execution of small business policy. She oversees surveillance and compliance of prime contractor subcontracting programs and performance conducted by DCMA's Small Business Professionals, administration and management of both the Mentor Protégé Pilot Program and the Comprehensive Subcontracting Plan Test Program for the Department of Defense, Office of Small Business Programs; and providing support to Defense Agencies in the review, evaluation, and approval of various types of subcontracting plans.

Ms. Evelyn-Bellamy has a wealth of acquisition experience in both pre-award and post-award functions within the Department of Defense and the Federal government over 25 years. She has held a variety of positions to include Supervisory Procurement Analyst and Contract Specialist; Deputy Director; Contracting Officer; Senior Action Officer; Team Leader; and Grants Officer. Her previous assignments include serving as the DCMA DAR Council Representative, Fort Lee, VA; Deputy Director of the Procurement Management Division, USDA Rural Development, Washington D.C.; Senior Staff Officer, Deputy Assistant Secretary, Acquisition – SAF/AQC, Pentagon; Branch Chief, Math & Science Division of the Air Force Office of Scientific Research, Ballston, VA; and Lead Contracting Negotiator, Hanscom AFB, MA.

Ms. Evelyn-Bellamy is a member of the Acquisition Corps, DAWIA

Level III Certified in Contracting and Program Management, and has a Federal Acquisition Certification in Contracting (FAC-C) Level III.



Ms. Mary Ellen Fraser
Director of Government
Relations
Lockheed Martin
Government Affairs

Ms. Mary Ellen Fraser is a Director of Government Relations in the Washington Operations of Lockheed Martin. She specializes in all matters related to acquisition policy. In this position she advocates before

the Executive and Legislative branch on acquisition issues related to Lockheed Martin programs, including major defense acquisition programs, services, and information technology. She also responsible for representing Lockheed Martin on matters relating to the defense industrial base, small businesses, the supply chain and intellectual property.

Prior to joining Lockheed Martin, she worked at the law firm McKenna & Long & Aldridge, LLP, where she was both a government contracts attorney and government affairs specialist. From 1999 – 2006 she worked for the House Armed Services Committee. While with the committee she worked on matters related to acquisition policy, environmental policy, and civilian personnel matters. She also focused on logistics and maintenance issues while the staff director to the Readiness Subcommittee.

Prior to her experience on Capitol Hill, Ms. Fraser worked as a procurement attorney for the Navy, Office of General Counsel. She spent five years with the Office of Naval Research and three years with the Navy's Office of Legislative Affairs.

A native of Massachusetts, she graduated from Boston College in 1987 with a B.S. in Biology. She was then a high school math and science teacher for one year before attending law school at Catholic University, in Washington, D.C. She graduated with a J.D. in 1991.



**Dr. James Galvin
Acting Director, Small
Business Programs, DoD**

Dr. Galvin leads a network of 700 full and part time small business professionals across the Department of Defense to ensure they leverage DoD's small business industrial base to bring combat power to our troops and economic power to our nation. The work of

the small business professionals annually results in over \$50B of prime contracting and over \$40B of subcontracting for small businesses.

Prior to joining OSBP, Dr. Galvin was on detail to DoD from the Department of Energy National Renewable Energy Laboratory (NREL) as a Program Manager for over 110 energy and water projects on military installations. He worked closely with numerous small businesses to help them demonstrate and commercialize their innovative technologies, while improving energy security on DoD facilities. He also served as an adjunct professor at The George Washington University, teaching graduate students in the School of Engineering and Applied Sciences. At NREL he led a program to help the State of Hawaii achieve its clean energy goals.

Prior to working at NREL, Dr. Galvin retired from the Army as a Colonel after serving in a variety of Aviation and Operations Research assignments. He served in the 11th Armored Cavalry Regiment and in the 18th Airborne Corps in various roles as a pilot (AH-1, OH-58 and UH-60), commander and staff officer. He also served on the Army Staff, at the US Southern Command Headquarters and at the Army's Combined Arms Center in positions involving Program Analysis, Legislative Liaison, Organizational Transformation and Knowledge Management.

He received the Legion of Merit and other awards for his military service. He was the 2012 recipient of the Chairman's Award from NREL for his support to DoD. In addition to being a Senior Army Aviator, he is also Airborne, Ranger and Air Assault qualified.

Dr. Galvin earned his Ph.D. in Industrial and Systems Engineering from Virginia Tech, an MS in Operations Research from the Naval Postgraduate School and he is a graduate of the U.S. Military Academy at West Point. He currently serves in the federal government's Senior Executive Service.



**Ms. Emily Harman
Director, Office of Small
Business Programs
(OSBP) for the
Department of the NAVY
(DON)**

Ms. Emily Harman is the Director, Office of Small Business Programs (OSBP) for the Department of the Navy (DON) serving as chief

advisor to the Secretary on all small business matters. She is responsible for small business acquisition policy and strategic initiatives.

Ms. Harman joined the Secretary of the Navy Staff as member of the Senior Executive Service in August 2015 and has over 30 years of federal service. Prior to receiving this appointment she served as Associate Director of the Naval Aviation Systems Command's (NAVAIR) OSBP from November 2005 to August 2015.

Ms. Harman's previous experience includes serving as a Division Director in the Major Weapons System for Air-Antisubmarine Warfare, Assault, Special Mission Programs Contracts Department and as the Multi-Mission Helicopters Program Office's (PMA-299) Contracting Officer. Ms. Harman has NAVAIR experience as a Services Contracting Officer, as well as Contracting Officer for the AV-8B Weapon Systems Program Office (PMA-257).

Prior to joining NAVAIR in 1997, Ms. Harman served as a Contracting Officer for the Naval Supply Systems Command's (NAVSUP) Fleet and Industrial Supply Center (FISC), Norfolk Detachment Washington. Ms. Harman served as a Supply Corps Officer in the Navy from 1985-1992 and retired from the Naval Reserves. She served onboard the USS Emory S. Land (AS-39) and earned the Supply Corps Surface Warfare pin. Her other duty stations include: Supreme Allied Command Atlantic, Commander in Chief U. S. Atlantic Fleet, United States Naval Academy, and FISC Norfolk Detachment Washington.

Ms. Harman is a member of the DoD Acquisition Professional Community and is Level III certified in Contracting. A Certified Professional Contracts Manager through the National Contract Management Association, she holds a Bachelor of Science degree in Physical Science from the United States Naval Academy, and a Master's degree in Management/Acquisition and Contract Management from the Florida Institute of Technology.

Ms. Harman is a graduate of NAVSUP's Corporate Management Development Program, NAVAIR's Senior Executive Leadership Development Program, and the Federal Executive Institute. She has received a number of personal and command decorations including the DON's Superior Civilian Service Medal, DON's Meritorious Civilian Service Medal, DON's FY2010 Acquisition Excellence Award, the 2015 Public Servant Award from the

St. Mary's County Chamber of Commerce, and DoD's FY2016 Vanguard Award. Ms. Harman is a member of Leadership Southern Maryland's Class of 2010.



Mr. Sam Le
Attorney Advisor in the
Office of General Council,
Office of Procurement
Law, at the U.S. Small
Business Administration

Mr. Sam Le is an attorney advisor in the Office of General Counsel, Office of Procurement Law, at the U.S. Small Business Administration. He advises SBA officials on small business government contracting programs, including small business size and affiliation. He also represents SBA before GAO and the Office of Hearings and Appeals. Sam started at SBA in 2008 after two years in private practice.

Mr. Myron Liszniansky
DPM, AEGIS Integrated Combat Systems
Directorate (PEO IWS)

Mr. Liszniansky began his government career in 1987 as an engineer working at NSWC Port Hueneme on the MK 41 Vertical Launching System (VLS) Program. He was responsible for providing In-Service Engineering support to US Navy AEGIS class ships and DD 963 Spruance class ships. Subsequently, Mr. Liszniansky transitioned to the MK 41 VLS Program Office, PMS 410, at the Naval Sea Systems Command and served as the VLS Combat Systems Engineer responsible for computer program development and integration with the AEGIS, Tomahawk and Anti-Submarine Warfare systems.

In 2000, Mr. Liszniansky took on a new opportunity and transitioned to the AEGIS Weapon System Program Office, PMS 400B. In this role, he served as the AEGIS Cruiser Conversion Baseline Manager, responsible for managing the development of a new AEGIS computer program baseline that would field as part of the US Navy's AEGIS Modernization program. Over time, Mr. Liszniansky took on the responsibility of managing the AEGIS RDTE budget for development.

In 2005, Mr. Liszniansky accepted a position within PEO SHIPS working in the DDG 1000 Program office. In this position, Mr. Liszniansky served as the DDG 1000 Total Ship Computing Environment (TSCE) manager overseeing both the development and associated budget of a new system that would encompass Combat, C4I and HM&E functionality.

In 2010, Mr. Liszniansky returned back to the AEGIS Weapon

System Program Office in PEO IWS 1.0. Here he served as the Principal Assistant Program Manager for AEGIS Baseline Development, managing a Government workforce responsible to for the development of AEGIS computer program baselines in support of AEGIS Cruiser and Destroyer Modernization and the DDG 51 Shipbuilding program. During this tour, Mr. Liszniansky transitioned to the PEO IWS 1.0 Business Director, financial and contracts management for the AEGIS Weapon System, Common Display System, Common Processing System, Enterprise T&E (including the Self Defense Test Ship) and the Battle Force Tactical Trainer. In 2016, Mr. Liszniansky was selected and serves as the PEO IWS 1.0 Deputy Major Program Manager.

Mr. Liszniansky graduated from the Cleveland State University in 1986 with a Bachelor of Science in Electrical Engineering. He is a member of the Acquisition Professional Community, and is DAWIA Level III certified in Program Management and Systems Planning, Research, Development and Engineering.

Mr. Liszniansky's personal awards include the Department of the Navy Meritorious Civilian Service award, annual performance awards and a number of On-the-Spot awards.



Ms. Pamela Monroe
Assistant to the Director
Subcontracting Program
Manager Office of Small
Business Programs

Ms. Pamela Monroe assumed her duties at the Office of the Secretary of the Army, Office of Small Business Programs (OSBP), November 2013. She is responsible for the Army's Subcontracting Program, oversight of the Army's acquisition strategies, bundling/consolidation reviews and serves on the Strategic Sourcing Committee. She also held the position of the Mentor-Protégé and Historically Black Colleges/Minority Institutions program manager. Prior to joining Department of Army (DA) OSBP, she was the Assistant Director for the Army Contracting Command National Capital Region (ACC-NCR) OSBP from June 2003 to July 2013. As the Assistant Director, she was the principal business advisor to the ACC-NCR Executive Director; Headquarters DA OSBP; Headquarters ACC-OSBP and the Small Business Administration on small business matters. She successfully managed the small business program by writing and implementing agency Standard Operating Procedures for approximately 300 contracting personnel. During her leadership, ACC-NCR won several awards for exceeding the 3% Service-Disabled Veteran Owned Small Business (SDVOSB) goal. Ms. Monroe is the first Department of Defense (DOD) and first DA recipient of the "DOD OSBP Golden Talon Award" in recognition of the dedication and efforts made toward significantly increasing contracting opportunities for SDVOSB's.

Ms. Monroe's career began as a contracting intern at Tinker Air Force Base, Oklahoma from 1984-1994. She worked as a contract administrator, cost /pricing analyst and a warranted contracting officer. In 1994, she was selected to enter the Advanced Copper Cap Contracting Intern Program at Andrews Air Force Base (AFB), MD and completed the program at Bolling AFB, Washington, DC as a contract specialist. From August 2000 to June 2003, Ms. Monroe was the Associate Director for the Military Traffic Management Command's OSBP. She significantly increased opportunities for small business trucking companies by successfully negotiating subcontracting plans with large freight and trucking businesses.

The Montgomery County Chamber of Commerce awarded Ms. Monroe the 2016 Government Public Sector Partner of the Year Award for her efforts to educate and engage the business community in procurement opportunities with the government and prime contractors.

Ms. Monroe has a Bachelor of Science and Masters Degree; Level III certified in Contracts Acquisition and a member of the Army Acquisition Corps.



**Ms. Valerie Muck
Senior Executive
Services, Director of Air
Force Small Business
Programs**

Ms. Valerie L. Muck, a member of the Senior Executive Service, is the Director of Air Force Small Business Programs, located in the Pentagon, Washington, D.C. She is responsible for policy, advocacy, execution and

advice pertaining to Small Business Programs and personnel throughout the Department.

Ms. Muck began her government career in 1983 as an enlisted member of the U.S. Air Force. She began her civilian career with the Air Force Audit Agency in 1989 as a co-operative education student and has held audit positions at various locations and levels of responsibility throughout the Air Force Audit Agency - including Assistant Auditor General, Acquisition, Logistics and Financial Audits Directorate; Chief, Policy, Oversight, and Systems Division, Operations Directorate; associate director; program manager; audit manager; team chief; and auditor. Her most recent assignment was Associate Deputy Assistant Secretary for Acquisition Integration, Office of the Assistant Secretary of the Air Force for Acquisition, Washington, D.C. She oversaw the integration of full-life cycle acquisition equities into strategy, requirements, policy, processes, funding, program execution, information technology, and workforce management.

In June 2010, Ms. Muck completed a Master of Science Degree in National Resource Strategy from the Industrial College of the Armed Forces. Prior to attending graduate school, she served three years in various career broadening positions within the acquisition and contracting functional areas. Ms. Muck is a graduate of the Defense Leadership and Management Program and the Air Force Civilian Senior Leader Program. Ms. Muck was appointed to the Senior Executive Service in July 2012.

**Ms. Karen Mumford
Director of the Small Business Program Office
Defense Intelligence Agency (DIA)**

Ms. Susan "Karen" Mumford is the Director of the Small Business Program Office at the Defense Intelligence Agency (DIA). She serves as the principal advisor to DIA leadership on all matters relating to small business. She is an advocate for small business, promoting small business utilization in DIA requirements to strengthen the competency, commitment, and capability of the industrial base.

In addition, she leads the team in the oversight of DIA's Mentor Protégé Program, 8(a) Program, and Subcontracts Management. Previously, Ms. Mumford was the principal resource advisor to the DIA Science & Technology (S&T) Directorate as the Resource Management Office (RMO) Chief. She oversaw all resource activities, leading to sound fiscal and budgetary decisions. Before becoming the RMO Chief, she was the Deputy Contracting Office Chief for S&T, establishing the acquisition strategy for multiple S&T acquisitions. She implemented procedures to cross pollinate contracting and financial functions leading to better resource decisions based on multiple business disciplines.

Prior to joining DIA, Ms. Mumford was a Senior Contracts Manager for a large defense contractor responsible for \$100M annual revenue supporting the Federal and Intelligence Community. She was the signature authority for contracts, responsible for the submission of proposals, oversight of financial management deliverables and overall operations of the Contracts Department.

Ms. Mumford also worked at two other federal agencies as a Contracting professional. During her tenure at these agencies, she provided contractual leadership and guidance, and was a Contracting Officer for an Advanced Technology Program, administering a large portfolio of highly advanced technology contracts. Ms. Mumford earned a Bachelor's degree in Sociology, as well as a Graduate Certificate in Public Sector Financial Management, from the University of Maryland, and a Master of Business Administration from the University of Baltimore. She is Defense Acquisition Workforce Improvement (DAWIA) Level I certified in Program Management, Level III certified in Contracting and Business Financial Management, and a member of the Defense Acquisition Corps.



Mr. Ron Poussard
Owner
Applied Federal Contract
Associates, LLC

Ron is the owner of Applied Federal Contract Associates, LLC; a professional consulting firm assisting businesses with practical solutions to complex government contracting matters. He is also the Chairman of the National Defense

Industrial Association (NDIA) Small Business Division and the Director of Programs for the National Contract Management Association (NCMA) Washington, DC Chapter.

Prior to starting his business in April 2017, Ron served as Executive Vice President for Contracts and Business Development for Advanced Concepts and Technologies International, LLC (ACT I), a successful small business that provides financial, engineering, program support, cyber and logistics services to the Department of Defense, Department of Homeland Security, U.S. allies and related industries including the F-35 Joint Program Office. He also led business development for the company.

Ron retired from federal Civil Service in February 2015 after 12 years as a member of the federal Senior Executive Service (SES) with over 33 years of federal service in contracting and acquisition management for major systems, services, institutional support, policy and governance at DoD, Air Force and NASA.

Prior to his federal retirement, Ron served as the Director of Contract and Grants Policy, Headquarters National Aeronautics and Space Administration (NASA).

Ron also served in senior Air Force and DoD positions including the Director of the Evolved Expendable Launch Vehicle (EELV) Should Cost Review, the Air Force Director of Small Business Programs, the Air Force Program Executive Officer (PEO) for Combat and Mission Support Services and Deputy Director of Defense Procurement and Acquisition Policy where he served as the Director of the DAR Council.

Ron has held contracting officer warrants and has graduate degrees from Georgetown University and the National Defense University, Industrial College of the Armed Forces (in residence). He is a graduate of Northeastern University.

Ron is active in the Knights of Columbus and other charitable volunteer activities.



Ms. Susannah Raheb
Corporate Supplier
Diversity Leader
Lockheed Martin
Corporation

Susannah (Suzanne) currently serves as Corporate Supplier Diversity Leader of Lockheed Martin. In this position, Ms. Raheb identifies strategic initiatives to help Lockheed Martin achieve its supplier diversity goals and

objectives to maximize the corporation's utilization of small businesses through subcontracting and partnering initiatives. Ms. Raheb is also responsible for the operations of the Supplier Diversity function, compliance and reporting activities as well as outreach efforts. In her prior assignment, Ms. Raheb served as the manager and corporate focal point for Government Programs, including Mentor Protégé, Indian Incentive and Small Business Innovation Research / Small Business Technology Transfer (SBIR/ STTR) programs.

Ms. Raheb possesses 22 years of professional experience and is widely recognized for her innovation and leadership. She held a variety of increasingly responsible positions with Lockheed Martin, including Innovation Program Manager, Business Unit Resource Manager, and Communications Specialist.

She holds a Bachelor's Degree in Communications from the University of South Florida and a Master's Degree in Management from Webster University. Her professional boards and memberships present and past include: National Veteran Owned Business Association board member (NaVOBA), Women Impacting Public Policy (WIPP) Corporate Advisory Board member, Coalition of Veteran Owned Business committee member, National Veterans Small Business Coalition (NVSBC) advisory committee member, Florida 8(A) Alliance board member, Space Coast Central & North Florida Minority Supplier Development Council president, Alliance of Supplier Diversity Professionals (ASDP) board member and communications chair, Orlando Regional Chamber of Commerce Leadership Orlando program graduate, Brevard County Business Advisory Council member, and NASA/KSC Prime Contractor Board Working Committee member.

Her recent awards include: Small Business Administration's Dwight D. Eisenhower Award for Excellence, Women's Enterprise USA's Top 100 Leaders in Supplier Diversity, MBN USA "Champion of Supplier Diversity" Award, Lockheed Martin Leadership Association Leadership Excellence Award and Computerworld's Innovation Best Practices Award Finalist.



Ms. Staci Redmon
Secretary
National Veterans Small
Business Coalition

Staci L. Redmon is a U.S. Army veteran and a recognized business leader with more than 30 years of experience working in the government and business arenas. Redmon founded Strategy and Management Services, Inc. in 2008

and has skillfully steered the company to its present-day success. Since its founding, SAMS' has won numerous awards and has been recognized on Inc. Magazine's 500/5000 List as one of the fastest growing private companies in America for two consecutive years. Staci has made it her goal to hire a diverse team. Over 37 percent of her employees are women, 65 percent are minorities and 75 percent are veterans and veteran family members.

In 2014, Ms. Redmon launched SAMS Cares, the charitable arm of SAMS, with the goal of making a difference in the local community. Each year, SAMS' employees make a wide impact by volunteering for more than a dozen community service projects throughout the country.

Redmon sits on the board of directors of five distinguished organizations, and is the winner of numerous awards, including the Minority Business Leader Award by the Washington Business Journal, NaVOBA's 2017 Woman Vetrepreneur of the Year, and the Small Business Administration (SBA)'s Small Business Person of the Year representing Northern Virginia.

Ms. Redmon is a lifelong advocate for veterans' and women's issues and is a highly sought-after presenter and speaker. She has been featured in numerous publications and has been profiled in books and magazines, including her most recent features in AFRO Magazine and Focus on Women Magazine. Redmon holds a BS in Computer Information Systems and an MBA with a concentration in Acquisition.



Mr. Lee Rosenberg
Director for Small
Business Programs at the
Missile Defense Agency
(MDA)

Mr. Lee R. Rosenberg is the Director for Small Business Programs at the Missile Defense Agency (MDA). He has responsibility for the development and oversight of MDA's small business program and acts as

an advocate for the utilization of small businesses throughout

the Agency. His responsibilities also include oversight of MDA's Small Business Program, the Agency's small business outreach efforts, the Agency's Mentor-Protégé Program and the Agency's implementation of the new Small Business Career Field.

Prior to assuming his current position, Mr. Rosenberg was assigned within the MDA Contracts Directorate as part of the Acquisition Support Cadre, where he assisted various MDA program offices in developing innovative acquisition strategies to satisfy program requirements.

Mr. Rosenberg spent 21 years as an Army Officer serving in a variety of operational and acquisition positions including holding an unlimited warrant as a contracting officer and buying section chief with the

U. S. Army Troop Support Command; serving as the competition advocate for the Defense Contract Administrative Region-St. Louis; performing duties as a Defense Information Systems Agency procurement staff officer responsible for migrating legacy systems into an integrated open system architecture; assignment as an investigative officer and acquisition advisor to the U.S. Army Inspector General; and assignment as an acquisition reform staff officer within the Office of the Assistant Secretary of the Army for Research, Development and Acquisition.

Upon his retirement from the Army in 1997, Mr. Rosenberg worked for a variety of small and large business contractors supporting the Department of Defense and various Military Services. He authored and presented acquisition reform classes to Government contracting and acquisition personnel and provided acquisition support services to several Army and Marine Corps programs located in the U.S. Army Program Manager for Mines, Countermine and Demolitions and the Office of Naval Research. Additionally he authored several case studies utilized in the PMT 401 course, the capstone acquisition course, taught in the Defense Acquisition University and supported the Department of Defense Acquisition Reform Office.

Mr. Rosenberg re-entered government service as a Department of Defense civilian in 2003 while working at MDA. He received the Legion of Merit and other awards for his military service. He was the 2012 recipient of the Chairman's Award from NREL for his support to DoD. In addition to being a Senior Army Aviator, he is also Airborne, Ranger and Air Assault qualified.

Dr. Galvin earned his Ph.D. in Industrial and Systems Engineering from Virginia Tech, an MS in Operations Research from the Naval Postgraduate School and he is a graduate of the U.S. Military Academy at West Point. He currently serves in the federal government's Senior Executive Service.



Ms. Allison F. Stiller Principal Civilian Deputy Assistant Secretary of the Navy Research, Development and Acquisition

On Jan. 20, 2017, Ms. Allison F. Stiller began performing the duties of the Assistant Secretary of the Navy for Research Development & Acquisition (ASN(RDA)). Ms. Stiller also serves as the Principal Civilian Deputy, ASN(RDA).

Her responsibilities include oversight and policy for Navy and Marine Corps research, development, and acquisition programs for shipbuilding, aviation, space, weapon systems, and communication systems. This portfolio includes oversight of more than 100,000 people and an annual budget in excess of \$50 billion as well as hundreds of technical developments and procurement programs for the Department of the Navy.

Ms. Stiller also leads the Department's Senior Executive Acquisition Corps.

Ms. Stiller entered the Senior Executive Service in January 2004. She has spent over 25 years in the Department of Defense's acquisition community. Prior to her current position, Ms. Stiller served as the Deputy Assistant Secretary of the Navy for Ship Programs. In this capacity, she was responsible for executive oversight of all naval shipbuilding and associated weapon systems programs, major ship conversions, and nuclear ship refuelings, as well as the maintenance, modernization and disposal of in-service ships.

Ms. Stiller has served in a number of shipbuilding acquisition positions throughout her career where she led in the development and procurement of complex ship programs in multiple phases of the acquisition life cycle. She served for four years as the Deputy Program Manager in the Amphibious Warfare Program Office, responsible for design, development, acquisition, and fleet introduction of amphibious ships and landing craft. She supervised over 40 individuals and managed four acquisition programs with a total value of \$16B. Ms. Stiller also served as Director for Naval and Commercial Construction in the Office of the Assistant Secretary of the Navy for Ship Programs where her responsibilities included oversight of amphibious and auxiliary ship construction and conversion programs, as well as shipbuilding industrial base matters. During her tenure, Ms. Stiller helped develop and promote initiatives that focused the nation's shipbuilding industry towards commercial viability. Ms. Stiller also served as Acquisition Manager in the early phases of the Virginia Class Submarine program, as well as division director in the SEAWOLF Submarine program during the design and early construction phases of that program.

Ms. Stiller holds a BS in Systems Engineering from the University of Virginia and a MS in Engineering Management from Virginia Tech. She is also a graduate of the JFK School of Government's Senior Executive Fellows Program at Harvard University and the Defense Systems Management College.

Throughout her career, Ms. Stiller's leadership and performance has been recognized by numerous awards including the Presidential Rank Award (Distinguished and Meritorious) and the Department of the Navy's Superior and Meritorious Civilian Service awards.

Ms. Stiller is also the proud ship sponsor for USS MISSISSIPPI (SSN 782).



Mr. Bradley Taylor Assistant Director, Secretary of the Navy's Office of Small Business Programs

Mr. Taylor is currently the Assistant Director, Secretary of the Navy's Office of Small Business Programs, located in Washington, DC, and to foster industry innovation, technology development and the acquisition of quality products, services and solutions to support the

needs of our Sailors and Marines. He also serves as the Navy's Subcontracting Program Manager and is the Small Business Program's principal advisor to the Deputy Assistant Secretary of the Navy for Acquisition and Procurement.

Mr. Taylor began his federal career as a licensed Civil Service Mariner with the Military Sealift Command (MSC) in 1978 and later transferred to a shore-side position in MSC's Tanker Operations Division, located in Washington, DC, where he was responsible for vessel operations in support of Department of Defense (DoD) petroleum requirements and the Department of Energy's Strategic Petroleum Reserves.

In 1984, he joined MSC's Chartering Division where he became a Supervisory Contracting Officer with an Unlimited Warrant responsible for a myriad of highly visible sealift charters to fulfill DoD special mission and ocean transportation requirements worldwide. In this position, Mr. Taylor became DAWIA Level III Certified and a member of the DON Acquisition Professional Community. In recognition of his contracting and operational expertise, Mr. Taylor was assigned to MSC's Special Programs and Acquisition Re-engineering Division in 2000 and was responsible for the analysis and improvement of MSC contracting processes worldwide, including those related to ship repair and conversion, vessel charters, ship operations, services and supplies.

Mr. Taylor served as MSC's Director for Business Development from 2004 to 2006, where he actively led multi-functional project and technical teams to plan, develop and implement innovative and cost effective maritime solutions to complex requirements and enhance small business participation in support of the Command's mission. From 2006 to 2013, Mr. Taylor served as the Director of MSC's Office of Small Business Programs and was highly successful in creating, managing, and implementing strategies to optimize small business opportunities as evidenced by MSC winning the FY07 Secretary's Cup Award for Outstanding Small Business Program and the FY10 SECNAV Acquisition Excellence Director's Award.

Having received numerous awards throughout his career, the most notable occurred in April 2013 when the Secretary of the Navy presented Mr. Taylor with the Navy Meritorious Civilian Service Award for supporting the mission of the Military Sealift Command for 35 years in multiple capacities by specifically recognizing his experience, wisdom and leadership skills that shaped MSC's small business program into an award winning and highly respected model program. Mr. Taylor was previously recognized by the Secretary of Navy when he received the Navy Unit Commendation Award for his efforts during Operation Desert Storm for helping to deliver 76 million square feet of combat vehicles, supplies and ammunition and more than seven billion gallons of fuel to U.S. and coalition war fighters involved in the Global War on Terrorism.

Mr. Taylor earned a Bachelor's Degree from the State University of New York Maritime College and sailed as a USCG Licensed Third Officer in the Merchant Marine. Mr. Taylor is an Ordained Permanent Deacon in the Catholic Church and he and his wife, Jaynie, reside on Maryland's beautiful Eastern Shore.



Ms. Angela Terry
Subcontracting Program
Manager of the U.S. Small
Business Administration
(SBA)

Ms. Angela Terry is the Subcontracting Program Manager of the U.S. Small Business Administration (SBA). Ms. Terry holds an Associate's degree in Applied Science in Accounting and a Bachelor of Arts degree in Business

Administration, and is currently working on her master's degree in Information Systems.

She joined the SBA's Office of Government Contracting in 2006 and has held several positions within the organization to include, Senior Program Analyst, responsible for enhancing and managing the Dynamic Small Business System (DSBS), Pronet and SBA's Subcontracting Solicitation System "Subnet" and ensuring external and internal system migration and interfacing with the System for Award Management (SAM). She has also worked with the General Service Administration Integrated Award Environment (IAE) division as a Systems Program Manager managing contract and system development and implementation for eSRS, FSRS, FBO, and FPDS-ng. Ms. Terry started her role as the Subcontracting Program Manager in 2015.

It's not a coincidence that she now runs the Federal Government's Subcontracting Program. She is no stranger to the Federal Government's Subcontracting environment, with firsthand experience as a small business owner and a Federal Government subcontractor. Before joining the SBA, Ms. Terry owned a small business by the name of Conceptual Concepts in which she was a Federal government subcontractor to General Dynamics & Anteon for six years. During her time as a contractor, she provided financial management, project

management, program management, donor relation service, contract and subcontract policy development and implementation, data integrity and system development and implementation services to the federal government.



Mr. David J. Thomas
Deputy Executive Director,
Office of Small and
Disadvantaged Business
Utilization, Department of
Veterans Affairs

Mr. Thomas is a native of New York State. He earned a Bachelor of Science Degree in Business Management from Sienna College and was commissioned as a Distinguished Military Graduate in 1977.

He also holds a Master of Science Degree in Business Administration from Central Michigan University and a Master of Arts in Business Management from Webster University.

Mr. Thomas has been with the Department of Veterans Affairs for six years where he is currently serving as the Deputy Executive Director. He is responsible for the day to day operations of the Office of Small and Disadvantaged Business Utilization (OSDBU) as well as ensuring that the mission and objectives of OSDBU are the priority in working with the Veteran Small Business Community

Mr. Thomas served approximately 27 year in the U.S. Army and retired at the rank of Colonel. The majority of his military career assignments were served overseas, to include, Germany, Korea, Turkey and Saudi Arabia. His career culminated with positions as the Vice Director of the Army Staff, Office of the Chief of Staff, Army, and Inspector General, United States Army Space and Missile Defense Command.

Mr. Thomas served as the Chief of Staff and Director of Operations and Marketing at Kellogg, Brown and Root (KBR) in the Government and Infrastructure Department He was responsible for the day-to-day coordination of staff functions within a multi-billion dollar product line. Prior to his time with KBR, Mr. Thomas worked as a Senior Analyst at CAS, Inc., where he performed daily coordination between the Army staff and the Missile Defense Agency on an array of air and missile defense issues.

Mr. Thomas is married to his wife of 34 years with two adult children.



Mr. Patrick Truver
Senior Member of Program
Executive Office for
Enterprise Information
Systems (PEO EIS)

Patrick Truver currently serves as a senior member of Program Executive Office for Enterprise Information Systems (PEO EIS). Programs in this portfolio include Navy Enterprise Resource Planning and electronic Procurement System (ePS),

both Acquisition Category IAC. His accomplishments include policy, strategy and identification of organizational change opportunities building-in security and efficiencies into program baseline and upgrade cycles.

As Liaison Officer to Task-Force Cyber Awakening, he reinforced stand-up of CYBERSAFE and other assessment projects under the Chief of Naval Operations Cybersecurity Office (DCNO N2N6). As Navy Director of Operations to the Joint Information Environment Technical Synchronization Office, he provided advanced planning and prioritization while representing the Navy. While serving with the DON Chief Information Officer staff, Mr. Truver was instrumental in developing enterprise architecture design, compliance, and efficiency practices through cross-organizational training and execution.

While serving as Future Aircraft Carrier, PEO C4I Principal Integration PM, he led design, integration and resource oversight across PEOs and Systems Commands. As Assistant PM (APM) for Platform Integration he led requirements, fielding, and readiness activities for Headquarters Marine Corps C4, PEO Ships, PEO Aircraft Carriers, and Fleet Forces. As Principal APM for Navigation Systems, Mr. Truver fielded over eighty systems in U.S. Navy CVN, LHA, DDG, CG and Spanish F-100 platforms. He managed \$85M across research, procurement, ship construction, foreign military sales, and operations appropriations. He also managed the \$65M Situational Awareness Beacon with Reply Program from Advanced Concept Technology Demonstration through Source Selection and Low Rate Production.

Mr. Truver earned Masters of Science degrees in Government Information Leadership, National Resource Strategy, and Information Systems Management. He maintains his certifications and is a member of the Acquisition Professional Community. His personal awards include DCNO Information Warfare Flag Letter of Commendation, Navy Meritorious Civilian Service Award, and Secretary of Defense Spirit of Service Certificate of Recognition.



Ms. Thosie Varga
Supplier Diversity Manager
L3 Aerospace Systems

Thosie Varga is the Supplier Diversity Manager for L3 Aerospace Systems and acts as L3 Corporate Small Business Team Lead.

Ms. Varga is responsible for development, implementation and maintenance of the Comprehensive Small Business Subcontracting Plan, increasing awareness to all departments within L3 Aerospace Systems, counseling suppliers, establishing initiatives that will enhance subcontracting bidding opportunities for small business concerns and ensuring L3's compliance and performance to all Small Business goals.

As the Corporate Small Business Team Lead, she facilitates monthly meetings for other L3 division small business advocates, providing a forum for regulation updates, training and benchmarking. In addition, Ms. Varga is an Officer for the Alliance of Supplier Diversity Professionals (ASDP) organization.

Prior to her current position, Ms. Varga served as SBLO and Lead Logistics Supply Specialist for a Bell Helicopter Textron subsidiary, Senior Buyer for Northrop Grumman, and Production Control Manager for a Veteran Owned Small Business specializing in Machining and Metal Fabrication.



Mr. Robb Wong
Associate Administrator,
Office of Government
Contracting & Business
Development, U.S. Small
Business Administration

Robb Wong was sworn in as Associate Administrator, Office of Government Contracting and Business Development (GCBD) in March of 2017 where he

advocates for small businesses and represents them on behalf of the President of the United States. Robb has a depth of experience focused on small business. He started his career as an SBA attorney in the Office of General Counsel then was a Special Assistant U.S. Attorney in the Houston District Office and later was the SBA acting District Director/Counsel in the Lubbock District Office. From 1996 to 2017 Robb was CEO for several small businesses that successfully used SBA's products and programs to enhance their growth. His SBA experience, coupled with his business acumen, fuels his passion to promote the growth of today's small businesses in the federal marketplace. Robb's philosophy is cemented in the belief that small businesses are the job generators that will help make America great again. He is a graduate of Georgetown University Law Center.



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2017 National Veterans Small Business Engagement



Presented by:
David J. Thomas
Deputy Executive Director, VA OSDBU
October 11, 2017

**National Defense Industrial Association
TRI-Association Small Business Advisory Panel (TRIAD)**



U.S. Department
of Veterans Affairs



Purpose of NVSBE

NVSBE connects procurement-ready VOSBs with VA Procurement Decision Makers (PDMs), other federal agencies, state government, as well as large corporate firms with small business needs. NVSBE provides training opportunities to improve the capabilities of small businesses to compete for contracts. NVSBE also enables PDMs to engage with a large number of VOSBs in a short period of time, facilitating market research.





Previous NVSBE locations

1. New Orleans (2011)
2. Detroit (2012)
3. St. Louis (2013)
4. Atlanta (2014)
5. Pittsburgh (2015)
6. Minneapolis (2016)
7. St. Louis (2017)





NVSBE 2017 Snapshot

- 5 – 7 December 2017
- St. Louis, MO
- 1800 VOSBs
- Commercial Businesses
- Other Federal Agencies
- Veterans Affairs Staff
- Website: <https://nvsbe.com>
- **KEY GOAL: ACCESS**





How Do We Provide Access?

- **Business Opportunity Sessions**
- **Networking Round Tables**
- **Learning Sessions**
- **One-on-One meetings**
- **Dining with Decision Makers**
- **Women Owned/HUBZone Reception**
- **Exhibit Hall**



Agenda Framework 10 October 2017

7:00 am - 4:00pm Attendee Registration/Information Exhibit Hall C
Center Center

Time	Sunday, December 3	Monday, December 4	Tuesday, December 5	Wednesday, December 6	Thursday, December 7	Time
7:00			7:00AM - 7:00PM Registration/Information	7:00AM - 7:00PM Registration/Information	7:00AM - 5:00PM Registration/Information	7:00
					7:30 - 8:15AM VA Awards Ceremony (VA Staff) Presenter: COS Viviana Wright Simpson Ferrara Theater	
8:45			Mid-Morning Refreshment Break (In each COI)	Mid-Morning Refreshment Break (In each COI)	Mid-Morning Refreshment Break (In each COI)	8:45
			8:45 - 9:35AM Viewing Hall 3 Expo	8:45 - 9:35AM Breakout Sessions	8:45 - 9:35AM Breakout Sessions	
			30 Minutes	30 Minutes	30 Minutes	
10:05			10:05 - 10:50AM TBD: General Session (3) General Session # 1 OI&T Reverse Industry Day	10:05 - 10:50AM Breakout Sessions	10:05 - 10:50AM Breakout Sessions	10:05
			20 Minutes	20 Minutes	20 Minutes	
11:10			11:10 - 11:55AM General Sessions (3) Session # 1 OI&T Scott Blackburn	11:10 - 11:55AM Breakout Sessions	11:10 - 11:55AM Breakout Sessions	11:10
			20 Minutes	20 Minutes	20 Minutes	
12:15			12:15 - 1:45PM "Dining with Decision Makers" Welcome Keynote: Stella Fiotes Executive Director CFM DWDH Hall 4-5	12:15 - 1:45PM "Dining with Decision Makers" Keynote: Thomas G. Bowman Deputy Secretary of Veterans Affairs DWDH Hall 4-5	12:15 - 1:45PM "Dining with Decision Makers" Keynote: Althea Coetzee Leslie Deputy Administrator SBA DWDH Hall 4-5	12:15
1:00						
2:05			2:05 - 2:50PM Breakout Sessions	2:05 - 2:50PM Breakout Sessions	2:05PM NRT Scheduled One-on-One	2:05
2:30			20 Minutes	20 Minutes	2:30PM NRT Scheduled One-on-One	2:30
			3:10 - 3:55PM Breakout Sessions	3:10 - 3:55PM Breakout Sessions	3:10PM NRT Scheduled One-on-One	3:10
3:10			20 Minutes	20 Minutes	3:35PM NRT Scheduled One-on-One	3:35
3:35			4:15 - 5:00PM Breakout Sessions	4:15 - 5:00PM Breakout Sessions	4:15PM NRT 4:40PM NRT	
4:00			5:00 - 7:00PM Reception Expo Hall	5:00 - 7:00PM Reception Expo Hall		
4:15						
4:45						
6:30						
7:00						
7:30						

Legend:

NRT: Networking Roundtables Types: Executive Leader, Senior Leader, PDMs (VA, Commercial, or OGA)

One-on-One: Individual meeting between PDM and Businesses

Breakout Sessions: Learning Session or Business Opportunity Session

General Session: Will be led by VA, other government agencies (OGA), or Commercial Leaders. General Sessions provide an overview of a timely or 'hot' topic that a large number of stakeholders would find relevant - not just specific to one industry or COI

DWDM: Dining with Decision Makers: Plenary Luncheon conducted in Exhibit Hall 4 & 5



Why Large Businesses Should Attend

- Network with other large businesses, VA acquisition professionals, and VOSBs
- Identify potential VOSB business partners for subcontracting opportunities
- Gain recognition as an industry leader supporting Veterans



How You Can Play A Part

- Make connections with SDVOSBs and VOSBs in your industry
- Lead Business Opportunity Sessions
- Host a Networking Roundtable
- Engage with VOSBs During Dining with Decision Makers
- Showcase your Business in the Expo Hall



We Want to Enable a Good NVSBE Experience

- Full access to VA Procurement Decision Makers
- Ability to cross reference procurement opportunities and forecasts from VA Buyers to the capabilities of firms in VIP
- More opportunities to interact with PDMs (e.g. Business Opportunity Sessions; Networking Round Table Sessions) as compared to previous years
- Greater access to industry PDMs and other government agencies



The Five Priorities of the Department of Veteran Affairs (VA)



Greater Choice



Modernize Systems



Focus Resources



Improve Timeliness



Suicide Prevention



VA Procurement FY18 Drivers

- Veterans First Contracting Program
 - Kingdomware
- Modernizing Systems
 - Electronic Health Records
 - Financial Management (FMBT)



Thank You!

A wide-angle photograph of the St. Louis skyline at night. The Gateway Arch is the central focus, its massive steel structure illuminated and arching over the city. The city lights are reflected in the Mississippi River in the foreground. The Missouri State Capitol building is visible in the background, along with other skyscrapers of the city.

TRIAD

Government Affairs Update

October 11, 2017



Mary Ellen Fraser
Director, LMGA

Regulatory Reform – Executive Orders



The White House

Office of the Press Secretary

For Immediate Release

January 30, 2017

Presidential Executive Order on Reducing Regulation and Controlling Regulatory Costs

EXECUTIVE ORDER

REDUCING REGULATION AND CONTROLLING REGULATORY COSTS

By the authority vested in me as President by the Constitution and the laws of the United States of America, including the Budget and Accounting Act of 1921, as amended (31 U.S.C. 1101 *et seq.*), section 301 of the United States Code, and section 301 of title 3, United States Code, I hereby ordered as follows:

The White House

Office of the Press Secretary

For Immediate Release

February 24, 2017

Presidential Executive Order on Enforcing the Regulatory Reform Agenda

EXECUTIVE ORDER

ENFORCING THE REGULATORY REFORM AGENDA

By the authority vested in me as President by the Constitution and the laws of the United States of America, and in order to lower regulatory burdens on the American people by implementing and enforcing regulatory reform,

United States to alleviate
on the American people.



EO 13771 “Reducing Regulations and Controlling Regulatory Costs”



- **Regulatory Cap “...for every one new regulation issued, at least two prior regulations be identified for elimination...”**
- **APA “Any agency eliminating exists costs associated with prior regulations ... shall do so in accordance with Administrative Procedure Act.”**
- **Burden “...any new incremental costs associated with new regulations shall... be offset by the elimination of existing costs associated with at least two prior regulations”**

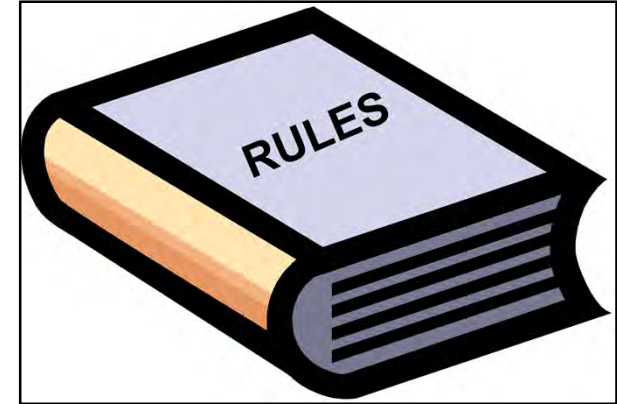
EO 13777 “Enforcing the Regulatory Reform Agenda”



- Each Agency shall identify a Regulatory Reform Officer
- Each agency shall establish a Regulatory Reform Task Force
- Section 3(e) calls on each Task Force to seek input from entities significantly affected by regulation, “including State, local, and tribal governments, small businesses, consumers, non-government organizations, and trade associations.”



EO 13777



- **Review regulations that:**

- Eliminate jobs or inhibit job creation;

- Are outdated, unnecessary, or ineffective;

- Impose costs that exceed burden;

- Create serious inconsistency or interfere with regulatory reform agenda.

- **Prioritize regulations that are:**

- Outdated

- Unnecessary

- Ineffective



SBA Public Input



- **August 15, 2017, 82 Federal Register 38617**
- **Comments due October 16**

(1) Are there SBA regulations that have become unnecessary or ineffective and, if so, what are they?

(2) Are there SBA regulations that can be repealed without impairing SBA's regulatory programs and, if so, what are they?

(3) Are there SBA regulations that have become outdated and, if so, how can they be modernized to better accomplish their regulatory objectives?

(4) Are there SBA regulations that are still necessary, but which have not operated as well as expected such that a modified approach is justified, and what is that approach?

(5) Are there SBA regulations or regulatory processes that are unnecessarily complicated or could be streamlined to achieve regulatory objectives more efficiently?

(6) Are there any technological developments that can be leveraged to modify, streamline, or repeal any existing SBA regulatory requirements?

(7) Are there any SBA regulations that are not tailored to impose the least burden on the public?

(8) How can SBA best obtain and consider accurate, objective data about the costs, burdens, and benefits of existing SBA regulations?

(9) Are there any specific suggestions of ways SBA can better achieve its regulatory objectives?



Public Input

- **SBA.gov**
 - Round table October 16, Glen Allen, VA
 - Comments through website
- **U.S. Army Corps of Engineers**
 - Federal Register Notice July 17, 2017
- **DoD DFARS Clauses**
 - Federal Register Notice June 20, 2017

DoD Regulatory Review



Open DFARS Cases as of October 02, 2017

Case Number	Part Number	Title	Synopsis	Status
2017-D054		(R) Repeal of DFARS Clause "Drayage"	Repeals DFARS clause 252.247-7019, Drayage, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D053		(R) Repeal of DFARS Clause "Subcontracting"	Repeals DFARS clause 252.247-7018, Subcontracting, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D052		(R) Repeal of DFARS Clause "Erroneous Shipments"	Repeals DFARS clause 252.247-7017, Erroneous Shipments, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D051		(R) Repeal of DFARS Clause "Contract Area of Performance"	Repeals DFARS clause 252.247-7013, Contract Area of Performance, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D050		(R) Repeal of DFARS Clause "Ordering Limitation"	Repeals DFARS clause 252.247-7012, Ordering Limitation, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D049		(R) Repeal of DFARS Clause "Period of Contract"	Repeal of DFARS Clause 252.247-7011, Period of Contract, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D048		(R) Repeal of DFARS Clause "Scope of Contract"	Repeals DFARS clause 252.247-7010, Scope of Contract, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D047		(R) Repeal of DFARS Provision "Award"	Repeals DFARS provision 252.247-7009, Award, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D046		(R) Repeal of DFARS Clause "Evaluation of Bids"	Repeals DFARS clause 252.247-7008, Evaluation of Bids, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D045	204, 252.204-7011	(R) Repeal of DFARS Provision "Alternative Line Item Structure"	Repeals DFARS provision 252.204-7011, Alternative Line Item Structure, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D044		(R) Repeal of DFARS Provision "Alternate A, System for Award Management"	Repeals DFARS provision 252.204-7004, Alternate A, System for Award Management, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.
2017-D043		(R) Repeal of DFARS Clause "Contracting Officer's Representative"	Repeals DFARS clause 252.201-7000, Contracting Officer's Representative, pursuant to action taken by the DoD Regulatory Reform Task Force.	09/27/2017 DARC Director tasked staff to draft final DFARS rule. Report due 10/18/2017.

809 Panel



Section 809 of FY16 National Defense Authorization Act tasked a DoD/Industry panel to find ways to streamline and improve the defense acquisition process

Panel has 2 years to development recommendation for changes in regulation and associated statutes



Regulatory Reform



Manufacturing
Jobs Initiative

809 Panel



Agency Regulatory
Reform Task Force



DEFENSE CONTRACT MANAGEMENT AGENCY



DCMA

ACQUISITION INSIGHT  GLOBAL ENGAGEMENT

Small Business Update

NDIA October 2017 Fall Conference

Tatia Evelyn-Bellamy
Director
Small Business Office
Small Business Compliance Center
Agency Small Business Ombudsman

October 2017



ACQUISITION INSIGHT  GLOBAL ENGAGEMENT



FY 2018 Key Accomplishments//Focus Areas

DEFENSE CONTRACT MANAGEMENT AGENCY

☐ FY Accomplishments

✓ Subcontract Management

- ✓ Over 1700 Indiv. SubK Plan Reviews/Assist
- ✓ 260+ Compliance Reviews
- ✓ MP – Agreements/Reimbursable/Credit/Post
- ✓ CSP – 9 Awarded Comprehensive/Managed Plans
- ✓ Continuous Process Improvements

☐ Ongoing Initiatives

- DCMA/ DoD OSBP MOU –
- Executing Policy and Processes
 - DCMA Capability Model (Primary)
- Distribution/Repository/ for Communicating Compliance Reviews
- Value of Reviews to the Services-OSBP Support/Regulations

☐ Getting it Right – Monitoring Subcontracting Performance--Review Methodology/Criteria for Reviews/ Data and Management Tools/Manage Efficiencies-/Comprehensive/Consolidated/Review List



